

CORPORATE

Acquiring or starting a business is exciting. Equally, it can be challenging and frightening but above all it should be rewarding. Your new business deserves every chance to succeed and the Rooks Rider Corporate team are here to help you at every stage to ensure that you have peace of mind and all the support you need to reach your goals. We understand the difficulties faced when acquiring or starting a business and can help you decide the best way to structure your business for the long term, bearing in mind your end goals and tax situation.

Our key areas of expertise are as follows:

■ Corporate

Business creation and buying and selling businesses:

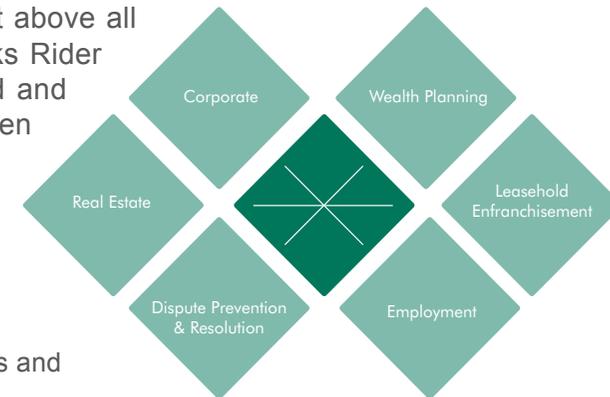
- Company and business formations
- Structuring business assets
- Partnership agreements
- Joint ventures
- Shareholder arrangements
- Initial financing
- Hiring key employees
- Acquisitions and disposals of shares and assets
- Mergers, demergers, take-overs
- Business sales using “pre-pack” administration procedure
- Accessing and presenting due diligence information
- Guiding you through the sales process
- Ensuring sellers get the most out of sale proceeds
- Assisting buyers to integrate a new business into their on-going operations

■ Advising Corporate Trustees

- Advice in relation to corporate sales and investments
- Minimising personal risk to trustees
- Ring-fencing assets for beneficiaries
- Creating a balance between the requirements of the buyer/investor and the level of liability assumed by trustees

■ Commercial

- Standard terms and conditions
- Management and operation agreements
- Supply and distribution of goods and services
- Agency agreements
- Franchising agreements
- Outsourcing agreements
- Protecting and exploiting intellectual property rights
- Investment, funding and security agreements
- Employment and service contracts
- IT contracts



In addition, having the correct contractual arrangements in place is an important tool to help prevent disputes and to show that your business is professionally run. This is also important when you are thinking about an exit and we like our clients to have this in mind from an early stage.

Exiting a business needs to be well planned and structured in the right way to ensure that your business is presented in the best possible light to a potential purchaser. It is also important that the transaction is structured in the right way to ensure efficiency from a tax perspective.

For further information about our services and how we can help you to achieve your objectives please contact any of the following:

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